

## BOARD OF DIRECTORS

**DONALD F. GAYLOR**  
Consultant, Utility Management

**CHRISTOPHER J. GOEBEL**  
Chairman & CEO, Star Lumber  
and Supply Co., Inc.

**CHARLES F. GRIER**  
Chairman & CEO, UCI

**GEORGE E. LAHAM, II**  
President, Laham Development

**JOHN WM. LAISLE**  
Retired President, Fidelity Bank

**WILLIAM B. MOORE**  
Retired President & CEO, Westar Energy

**DR. SHEREE R. UTASH**  
President, Wichita State University  
Campus of Applied Sciences  
and Technology

**SHERYL L. WOHLFORD**  
President, Automation-Plus, Inc.

**AARON C. BASTIAN**  
President, Fidelity Bank

**H. CLAY BASTIAN**  
President, Fidelity Financial Corporation

**M. CLARK BASTIAN**  
Chairman of the Board &  
Chief Executive Officer, Fidelity Bank

## EXECUTIVE MANAGEMENT

**AARON C. BASTIAN**  
President, Fidelity Bank

**M. CLARK BASTIAN**  
Chairman of the Board &  
Chief Executive Officer

**KELLY R. BAUER**  
EVP, Chief Financial Officer

**MICHELE L. KYLE**  
EVP, Chief Operating Officer

**TIMOTHY B. NELSON**  
EVP, Director of Commercial  
Real Estate Lending

**JEFF T. RONEN**  
EVP, Director of Commercial  
Banking

**MARK S. SIKES**  
EVP, Chief Credit Officer

**CAROL W. URBAN-DEAL**  
EVP, Director of Compliance



OUR WORK IS  
**PROGRESS.**

STATEMENT OF CONDITION | MARCH 31, 2018

“ THERE IS NO MORE MEANINGFUL WORK THAN  
SERVING OTHERS. THAT’S WHAT PUSHES US TO CONTINUE TO  
INVEST IN OUR CUSTOMERS AND OUR COMMUNITIES. ”

**AARON BASTIAN**  
PRESIDENT, FIDELITY BANK

**BRAVELY ONWARD.®**

WICHITA

OKLAHOMA CITY

KANSAS CITY

[braveyforward.com](http://braveyforward.com)



**Fidelity**  
BANK



# FIDELITY BANK FINANCIAL STATEMENTS

## TODAY'S PROGRESS. TOMORROW'S PROSPERITY.

Fidelity Bank's fiscal year 2018 was one of serious growth, as we crested \$2.1 billion in total assets for the first time in our history, on the way to our second most profitable year with net income of \$14.9 million. Changes in tax law created a unique opportunity to make \$5.3 million in charitable giving, technology and employee compensation investments in lieu of recording what would have been the highest net income in the history of our bank. This success coincided with bold moves across our commercial and consumer banking divisions that have enhanced the way we serve our customers. This is the type of progress that serves a purpose beyond financial measures. It lays the groundwork for continued prosperity for years to come.

Strong lending performance continued to drive our profitability. Total loan growth for the year was \$331 million. This was underpinned by solid production in multiple lending areas including \$260 million in residential, \$188 million in commercial real estate, \$118 million in commercial and industrial and \$112 million in residential construction. We also added \$188 million in total deposits.

While we aggressively pursued growth, we did so while maintaining principled positions on our stewardship and credit quality. This fiscal year, our Tier 1 Leverage, Tier 1 Capital, Common Equity Tier 1 Capital and Total Capital ratios all exceeded designated well-capitalized thresholds by comfortable margins. Our \$1.6 billion loan portfolio experienced a mere \$127,000, or 0.01%, in net charge-offs. That is a reflection of not only our high standards, but also the integrity of our customers.

As of the close of the fiscal year, all of our retail offices across Kansas and Oklahoma are operating under a new relationship-focused service model. Customers are enjoying a more flexible banking experience through advances like Interactive Banking, which blends technology and personal service and is now available in all markets. Our banking environments have also evolved with one new branch build and three full-scale remodels in Wichita and one new build in Oklahoma City. Each office is purposefully designed to provide a tailored experience that meets the changing needs of our customers.

We reaffirmed our commitment to advancing our communities and improving the lives of those in need. Our substantial increase in charitable donations included two of our largest gifts ever in support of higher education and entrepreneurial opportunity. In total, we supported 116 organizations and our employees volunteered nearly 9,500 hours of their time in calendar year 2017.

These outcomes arise because we see each day as investment in the next. This progress is only possible when all hands are on deck and all eyes are looking forward. This is our work ethic – one that defies the urge to stay put at good enough and, instead, never stop moving

**BRAVELY ONWARD.®**

*Clark Bastian*

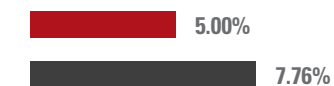


**CLARK BASTIAN**  
CHAIRMAN & CHIEF EXECUTIVE OFFICER

CONDENSED STATEMENT OF CONDITION (000s)	3/31/17	3/31/18
<b>ASSETS</b>		
Cash and Investment Securities	\$ 270,978	\$ 266,476
Loans Receivable, Net of Allowance	1,559,151	1,630,838
Other Assets	190,585	227,392
Total Assets	<u>\$ 2,020,714</u>	<u>\$ 2,124,706</u>
<b>LIABILITIES AND CAPITAL</b>		
Deposits	\$ 1,672,167	\$ 1,782,797
Borrowed Funds	119,229	97,449
Other Liabilities	12,481	16,451
Total Liabilities	<u>1,803,877</u>	<u>1,896,697</u>
Capital	216,837	228,009
Total Liabilities and Capital	<u>\$ 2,020,714</u>	<u>\$ 2,124,706</u>
<b>CONDENSED STATEMENT OF INCOME (000s)*</b>		
Interest and Dividend Income	\$ 82,654	\$ 93,059
Interest Expense	(12,894)	(20,658)
Provision for Loan Losses	(1,775)	(808)
Net Interest and Dividend Income	<u>67,985</u>	<u>71,593</u>
Noninterest Income	20,601	22,368
Noninterest Expense	(60,382)	(69,361)
Income Before Taxes	28,204	24,600
Income Taxes	(10,106)	(9,733)
Net Income	<u>\$ 18,098</u>	<u>\$ 14,867</u>

## REGULATORY CAPITAL RATIOS

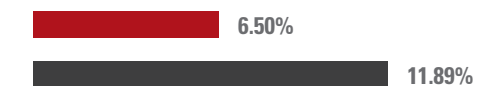
### TIER 1 LEVERAGE



### TIER 1 CAPITAL



### COMMON EQUITY TIER 1 CAPITAL



### TOTAL CAPITAL



● Regulatory Well-Capitalized Threshold ● Fidelity Bank 3/31/2018

\*Condensed income statement numbers comprise operations for the fiscal period from April 1 through March 31 derived from the quarterly Call Report Schedule RI as filed with FDIC.